

# Recruitment Process

STEP  
**01**

## Lead Generation

SEO Marketing is done to generate Leads or Email / Call is received asking for Manpower



## Business Terms

STEP  
**02**

Send Business Terms to the client and take the acceptance email.



STEP  
**03**

## Job Description

Take detailed Job Description from the client via email.



## Update JD

STEP  
**04**

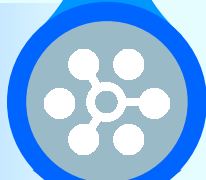
Update the JD in the ERP software



STEP  
**05**

## Job Allocation

Allocate the Job to the Consultant



## Job Posting

STEP  
**06**

Job Posting is done in all the Job Portals and social media sites



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**STEP**  
**07**

## Shortlist the profile

Shortlist the profile which is received in the Job Portal and parse in the ERP software



## Conduct Interview

**STEP**  
**08**

Conduct first level of Interview with the candidate via phone



**STEP**  
**09**

## Forward to client

Email the suitable profile to the client via ERP Software



## Inform the client

**STEP**  
**10**

Inform the client that you have sent the profile and ask for a suitable date and time



**STEP**  
**11**

## 2<sup>nd</sup> round interview

Once received the details, inform the candidate via email about the date and time



## Inform the candidate

**STEP**  
**12**

Call the candidate and take their confirmation for the 2nd round of Interview with the client



**STEP**  
**13**

## Interview Feedback

Take Interview feedback from the candidate and the client



## Interview Results

**STEP**  
**14**

Pass on the Result to the candidate once selected, if rejected take reason



**STEP**  
**15**

## Offer letter

Ask client to email the offer letter to the candidate with cc to consultant



## Joining date

**STEP**  
**16**

Take confirmation of the candidate and inform the joining date to the client



**STEP**  
**17**

## Invoice Generation

Send the invoice to the client after 1 week of joining the candidate



## Ensure Payment

**STEP**  
**18**

Ensure that the payment is received within 15-30 days after the invoice is sent



STEP  
**19**

## Transfer the 60% share

Transfer the 60% share of the consultant on the same day.



## Update in ERP

STEP  
**20**

Update all the details in the ERP software and close the case



# Career **Plac**ements

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